



## PRICE LIST HOTSPLOTS Biz for location owners

(valid as of 01.01.2020)

### 1 Overview of possible tariff settings for the hotspot and revenue share for chargeable hotspots

The following table shows further tariff settings and access options.

	Costs for users (incl. VAT)	Payment to location owners <sup>1</sup>
Direct-Login or Biz free (only in connection with HOTSPLOTS FreeRate <sup>2</sup> )	EUR 0.00	EUR 0.00
Time rates	From EUR 0.50 to EUR 5.00 per hour	50-60 % <sup>3</sup>
Daily rate	between EUR 2.00 and EUR 10.00 for each 24-hour period which is started	50-60 % <sup>3</sup>
Volume rate	1.5 cent/MB	50-60 % <sup>3</sup>
FlexiFlat	max. EUR 14.95 per calendar month	pro rata
Location-Flat	max. EUR 6.00 to EUR 99.99 per calendar month	pro rata
Location-Tickets	EUR 0.50 – 999.99 (see below)	60 %

You can find detailed information on our website at <https://www.hotspots.de/en/products/tariffs.html>

**Time rates:** Billing takes place to the exact minute, i.e. each minute which is started is charged. This billing requires the customer to actively log out. If the customer leaves the Wi-Fi due to switching off the computer, loss of the radio cell etc, the time up to the next network update will be charged. This update is carried out every 10 minutes.

**Volume rate:** Each megabyte which is started is billed per session.

**FlexiFlat option:** For the use of hotspots on which this rate option has been activated, hotspot users pay a maximum of EUR 14.95 per calendar month in the event of use as a registered user of HOTSPLOTS (does not apply to Location Tickets). Payments are made to the hotspot operators on a pro-rata basis. This means that the payments are multiplied by a factor which results from the maximum amount, currently EUR 14.95, divided by the costs that this user would have had to pay without the FlexiFlat option.

**Location-Flat option:** Like FlexiFlat, except the amount can be selected by the hotspot operator with the price band of EUR 6.00 and EUR 99.99 per calendar month. Unlike FlexiFlat, this option is only applicable at one location.

1 On the basis of the net remuneration: If the hotspot operator is a company which is subject to VAT and has provided the relevant proof, the VAT is paid.

2 See Section 2 HOTSPLOTS FreeRate, Page 2

3 The payment rate depends on the sales and is calculated based on the operator's net monthly sales:

1. Up to EUR 100: 50 %
2. EUR 100.01 to EUR 500: 55 %
3. EUR 500.01 and above: 60 %



## 2 HOTSPLOTS FreeRate

For the tariff settings “Direct login” and “Biz free”, with which the hotspot can be used free of charge by the end user, the location owner must conclude a FreeRate contract for the hotspot in question.

Insofar as no other agreement has been made in the contract, the minimum term is 6 months. After this, the contract is extended by a further 6 months in each case. The notice period is 4 weeks to the end of the contract. Payment method: by direct debit or invoice.

For different categories of hotspots, there is a separate billing method for calculating the monthly fee in each case:

### 2.1 Calculation of the fee based on the network size

The monthly fee depends on the size of the location. For radio networks, this is based on the number of Wi-Fi stations and, for cable-based networks, this is calculated according to the number of LAN connections. Mixed methods are possible.

Insofar as HOTSPLOTS has documentation for the network, HOTSPLOTS provides support (by telephone or by email) for the hardware covered by the extension packages.

	Scope of service	monthly
Basic package:	FreeRate contract for a Wi-Fi router or access point and up to five LAN connections, VPN routing at up to 30 Mbps (default setting: 25 Mbps download and 5 Mbps upload)	EUR 9.95 <sup>4</sup>
Extension packages:	Each additional access point or repeater, 5 Mbps additional VPN bandwidth (default setting: 4 Mbps download and 1 Mbps upload)	EUR 5.00 <sup>4</sup>
	Each five additional LAN connections, 5 Mbps additional VPN bandwidth	EUR 5.00 <sup>4</sup>

### 2.2 Calculation of the fee on the basis of the bandwidth for stationary hotspots with flat rate connections

If other VPN bandwidths are required than would have been available with the calculation based on the size of the network (see 2.1 Calculation of the fee based on the network size) then the rate can be calculated based on the bandwidth of the internet connections.

Example Internet connection	Scope of service	monthly
50 Mbps VDSL	FreeRate contract for a Wi-Fi router or a HOTSPLOTS appliance with up to 60 Mbps VPN bandwidth (50 Mbps download, 10 Mbps upload).	EUR 49.95 <sup>4</sup>
100 Mbps VDSL	FreeRate contract for a Wi-Fi router or a HOTSPLOTS appliance with up to 120 Mbps VPN bandwidth (100 Mbps download, 20 Mbps upload).	EUR 94.95 <sup>4</sup>

For individual quotes, please contact our Sales team (+49 30 29 77 348-84, [vertrieb@hotsplots.de](mailto:vertrieb@hotsplots.de)).

### 2.3 Calculation of the fee for mobile hotspots with mobile network connections using the VPN data volume

VPN data volume	Scope of service	monthly
Basic package:	FreeRate contract for a vehicle router with a modem with up to 100 GB VPN data volume <sup>5</sup> per month	EUR 9.95 <sup>4</sup>
Extension package 1:	An additional mobile network modem and further 100 GB VPN data volume per month	EUR 9.95 <sup>4</sup>
Extension package 2:	Further 100 GB VPN data volume per month	EUR 9.00 <sup>4</sup>

For individual quotes, please contact our Sales team (+49 30 29 77 348-83, [bus@hotsplots.de](mailto:bus@hotsplots.de)).

<sup>4</sup> Prices plus statutory VAT

<sup>5</sup> Additional costs arise from the use of a SIM card depending on the respective provider.

### 3 Location-Tickets

These tickets can only be used at the hotspot(s) for which they were issued.

The price at which the tickets are sold to the end customers is determined by the location owner. The maximum sales price is EUR 999.99 and the minimum sales price depends on validity and is specified in the following tables. HOTSPLOTS invoices 40% of this sales price which is specified.

Without a FreeRate contract, "Free Tickets", i.e. tickets which are given to internet users for free, are invoiced at the individual prices specified below. The FreeRate contract means that an unlimited number of Free Tickets can be created.

Time credit:	up to 6 hours <sup>6</sup>	7 to 24 hours <sup>6</sup>	25 hours to 7 days <sup>7</sup>	8 to 31 days <sup>7</sup>	over 1 month <sup>7, 8</sup>
Price per Free Ticket <sup>9</sup> :	EUR 0.10 <sup>4, 9</sup>	EUR 0.20 <sup>4, 9</sup>	EUR 0.50 <sup>4, 9</sup>	EUR 1.90 <sup>4, 9</sup>	EUR 1.90 <sup>4, 9</sup> per month <sup>8</sup>
For tickets for sale: Minimum sales price:	EUR 0.50	EUR 0.60	EUR 1.50	EUR 6.00	EUR 6.00 per month <sup>8</sup>

Data volume:	up to 100 MB	101 MB to 500 MB	over 500 MB
Price per Free Ticket <sup>9</sup> :	EUR 0.10 <sup>4, 9</sup>	EUR 0.20 <sup>4, 9</sup>	EUR 0.50 <sup>4, 9</sup> per GB <sup>10</sup>
For tickets for sale: Minimum sales price:	EUR 0.50	EUR 0.60	EUR 1.50 per GB <sup>10</sup>

**Group Tickets:** with Group Tickets, simultaneous access by multiple users with the same Location Ticket is possible. The maximum number of logins at the same time is entered when the ticket is created. The price of Free Tickets and the minimum sales price results from the price of a basic ticket with the same time credit multiplied by the maximum number of users who can be logged in at the same time (group size). The creation of Group Tickets with data volume is not possible.

There are two billing options available:

- **Postpaid contract for used tickets:** Customers who use Postpaid billing receive an invoice after each calendar month. Only the Location Tickets which are actually used by end customers are invoiced. The minimum sales amount per month is EUR 7.50 plus VAT on payment by direct debit and EUR 10.00 plus VAT on payment by invoice. The contract can be terminated at any time at the end of the following month, however not before the end of the minimum contract term (from three months).
- **Individual invoice for printed tickets:** Invoicing takes place right after the Location Tickets are created. Minimum sales amount: EUR 13.00 plus VAT

All tickets can be used for multiple, non-simultaneous instances of access (except Group Tickets) within their period of validity. The billing accuracy of time-based tickets is the same as for time rates. For volume-based tickets, each 0.1 MB which is started is counted in full for each instance of access.

6 For tickets with time credits of up to 24 hours, used time or passed time are also possible as alternatives.

7 Time credits of more than one day are always passed time.

8 One month always corresponds to 31 days.

9 Free Tickets are only invoiced if there is no FreeRate contract for the hotspot.

10 The data volume which the billing is based on is always rounded up to a full GB. A GB is 1024 MB.